

WHAT IS CLAIMED IS:

1. An inventory management system comprising:
 - customer inquiry/quotation means for obtaining inventory and non-inventory product information;
 - forecasting means for identifying planned sales;
 - sales order means for providing general information about a planned sale, products, charges and services required to produce end products in the planned sale;
 - purchase order means for receiving and providing information to a supplier and accepting and generating an identifier for a purchase for the planned sale;
 - reporting means for presenting information to a user of the system;
 - adjusting means for modifying inventory information; and,
 - query means for viewing inventory and transaction information.
2. The inventory management system of claim 1, wherein the customer inquiry/quotation means further comprises:
 - quote history means for reviewing previous quotes for a product being quoted and a current inventory of the product; and,
 - cost/profit means for reviewing past sales of the product.

3. The inventory management system of claim 1, wherein the purchasing means further comprises:
- buying/selling means for identifying historical purchase pricing and sales prices for a product; and,
- receiving means for capturing product delivery information.
4. The inventory management system of claim 1, wherein the reporting means comprises:
- sales reporting means, forecast reporting means, inventory reporting means, transaction reporting means, and purchase order reporting means.
5. The inventory management system of claim 1, wherein the adjusting means comprises:
- zero adjusting means for removing contracts that are fully sold from inventory; and,
- inventory adjusting means for making adjustments to inventory to reflect adjusted levels.
6. The inventory management system of claim 1, wherein the query means comprises:
- inventory query means for viewing current inventory and transactions;
- true inventory query means for viewing information regarding location, cost, and transactions for an item; and,
- work order query means for viewing inventory using a work number as key.

7. The inventory management system of claim 1, further comprising:
invoicing means for pulling data from the inventory into a customer return when the customer return is created.

8. The inventory management system of claim 1, further comprising:
customer return means for crediting a customer when product is returned; and,
vendor return means for taking product out of inventory and returning product to a supplier.

9. The inventory management system of claim 1, further comprising:
transferring means for moving inventory from yard to yard.

10. The inventory management system of claim 1, further comprising:
inspecting means for changing inventory condition.

11. The inventory management system of claim 1, further comprising:
fabricating means for modifying a mother good product into one or more finished goods.

12. The inventory management system of claim 1, further comprising: